# Value - Based Health Care

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# PAST: Healthcare was considered as; Simple (Ineffective) and Safe



## Simple Times: The Practice of Medicine

# Present: Healthcare is complex, effective yet <u>unsafe!</u>

**Today's healthcare is an organizational system with *complex* embedded processes to deliver care**

# The Sacred Relationship is being challenged…..



## Caring and healing, up the slippery-slope of modern medicine

# Patients are not satisfied

- **Want the best, and do not have to pay too much for it!**
- **Demanding**
- **Fast Food culture….cannot tolerate delays**
- **Atmosphere of mistrust and suspicion : Unethical, Over billing, etc.**
- **Ready to challenge**

# Value-Based Health Care

☐ **Value can be defined as;**

*"PATIENT HEALTH OUTCOMES per RUPEE SPENT"*

☐ **If we do not measure outcomes, we cannot determine value**

# Value-Based Health Care

❑ **Care based on Total Quality System approach**

  ❑ Transparent/Objective/ Patient Centric

  ❑ Leadership-Empowerment

  ❑ Compliances Embedded

❑ **Reimbursement aligned with the VALUE**

  ❑ Pay for performance

  ❑ Patient satisfaction index

  ❑ Bundled payment for entire care cycle

# Value-Based Health Care

☐ **Value for patients is not merely lowering of costs**

☐ **Value is also not about more treatment;**

 **it is all about better health, including:**

☐ **Emphasis on prevention**

☐ **Early detection**

☐ **Making right diagnosis**

☐ **Avoiding complications**

# Value-Based Health Care

☐ **Care organized around patient's medical condition over full cycle of care encompassing outpatient, inpatient and rehabilitative care as well as supporting services (i.e. nutrition, social work, behavioral health etc.**

☐ **In most cases, care gets delivered in a sequential & un-coordinated way, with focus on caring for specific set of medical conditions.**

# Value-Based Health Care

- ❑ **Care team led by clinician & care manager, oversee each patient care process**

- ❑ **The team, measures outcomes, costs & processes for each patient using common template**

- ❑ **The team meets formally& informally on a regular basis to discuss patient's processes & outcomes**

# Value-Based Health Care

- ❑ **When costs & outcomes are to be accurately measured, I.T. is employed to make it dynamic, efficient & effective (SMART HOSPITALS)**

- ❑ **Integration of all types of data i.e. notes, images etc. for each patient**

- ❑ **Aggregate data that encompasses the full care cycle**

- ❑ **Access & communication among all stake holders including patients.**

# Take away

- Empowerment will be the key
- Focus on
  - Safety (Outcomes)
  - Cost
- Time to be "SMART"
  - Structure (Digital + Green)
  - Process (LEAN)

# Take away

- Patient Friendly
  - How the patient is seen?
  - How the patient is heard?
  - How the patient's needs are met?
- Innovate
  - Use BIG DATA
  - Outcome based Healthcare
  - Bundled Payments

# THANKYOU

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